CHAPTER XI
OF THE DIFFERENCE OF MANNERS

BY MANNERS, I mean not here decency of behaviour; as how one man should salute another, or how a man should wash his mouth, or pick his teeth before company, and such other points of the small morals; but those qualities of mankind that concern their living together in peace and unity. To which end we are to consider that the felicity of this life consisteth not in the repose of a mind satisfied. For there is no such finis ultimus (utmost aim) nor summum bonum (greatest good) as is spoken of in the books of the old moral philosophers. Nor can a man any more live whose desires are at an end than he whose senses and imaginations are at a stand. Felicity is a continual progress of the desire from one object to another, the attaining of the former being still but the way to the latter. The cause whereof is that the object of man's desire is not to enjoy once only, and for one instant of time, but to assure forever the way of his future desire. And therefore the voluntary actions and inclinations of all men tend not only to the procuring, but also to the assuring of a contented life, and differ only in the way, which ariseth partly from the diversity of passions in diverse men, and partly from the difference of the knowledge or opinion each one has of the causes which produce the effect desired.

So that in the first place, I put for a general inclination of all mankind a perpetual and restless desire of power after power, that ceaseth only in death. And the cause of this is not always that a man hopes for a more intensive delight than he has already attained to, or that he cannot be content with a moderate power, but because he cannot assure the power and means to live well, which he hath present, without the acquisition of more. And from hence it is that kings, whose power is greatest, turn their endeavours to the assuring it at home by laws, or abroad by wars: and when that is done, there succeedeth a new desire; in some, of fame from new conquest; in others, of ease and sensual pleasure; in others, of admiration, or being flattered for excellence in some art or other ability of the mind.

Competition of riches, honour, command, or other power inclineth to contention, enmity, and war, because the way of one competitor to the attaining of his desire is to kill, subdue, supplant, or repel the other. Particularly, competition of praise inclineth to a reverence of antiquity. For men contend with the living, not with the dead; to these ascribing more than due, that they may obscure the glory of the other.

Desire of ease, and sensual delight, disposeth men to obey a common power: because by such desires a man doth abandon the protection that might be hoped for from his own industry and labour. Fear of death and wounds disposeth to the same, and for the
same reason. On the contrary, needy men and hardy, not contented with their present condition, as also all men that are ambitious of military command, are inclined to continue the causes of war and to stir up trouble and sedition: for there is no honour military but by war; nor any such hope to mend an ill game as by causing a new shuffle.

Desire of knowledge, and arts of peace, inclineth men to obey a common power: for such desire containeth a desire of leisure, and consequently protection from some other power than their own.

Desire of praise disposeth to laudable actions, such as please them whose judgement they value: for of those men whom we contemn, we contemn also the praises. Desire of fame after death does the same. And though after death there be no sense of the praise given us on earth, as being joys that are either swallowed up in the unspeakable joys of heaven or extinguished in the extreme torments of hell: yet is not such fame vain; because men have a present delight therein, from the foresight of it, and of the benefit that may redound thereby to their posterity: which though they now see not, yet they imagine; and anything that is pleasure in the sense, the same also is pleasure in the imagination.

To have received from one, to whom we think ourselves equal, greater benefits than there is hope to requite, disposeth to counterfeit love, but really secret hatred, and puts a man into the estate of a desperate debtor that, in declining the sight of his creditor, tacitly wishes him there where he might never see him more. For benefits oblige; and obligation is thraldom; and unrequitable obligation, perpetual thraldom; which is to one's equal, hateful. But to have received benefits from one whom we acknowledge for superior inclines to love; because the obligation is no new depression: and cheerful acceptation (which men call gratitude) is such an honour done to the obliger as is taken generally for retribution. Also to receive benefits, though from an equal, or inferior, as long as there is hope of requital, disposeth to love: for in the intention of the receiver, the obligation is of aid and service mutual; from whence proceedeth an emulation of who shall exceed in benefiting; the most noble and profitable contention possible, wherein the victor is pleased with his victory, and the other revenged by confessing it.

To have done more hurt to a man than he can or is willing to expiate inclineth the doer to hate the sufferer. For he must expect revenge or forgiveness; both which are hateful.
Fear of oppression disposeth a man to anticipate or to seek aid by society: for there is no other way by which a man can secure his life and liberty.

Men that distrust their own subtlety are in tumult and sedition better disposed for victory than they that suppose themselves wise or crafty. For these love to consult; the other, fearing to be circumvented to strike first. And in sedition, men being always in the precincts of battle, to hold together and use all advantages of force is a better stratagem than any that can proceed from subtlety of wit.

Vainglorious men, such as without being conscious to themselves of great sufficiency, delight in supposing themselves gallant men, are inclined only to ostentation, but not to attempt; because when danger or difficulty appears, they look for nothing but to have their insufficiency discovered.

Vain, glorious men, such as estimate their sufficiency by the flattery of other men, or the fortune of some precedent action, without assured ground of hope from the true knowledge of themselves, are inclined to rash engaging; and in the approach of danger, or difficulty, to retire if they can: because not seeing the way of safety they will rather hazard their honour, which may be salved with an excuse, than their lives, for which no salve is sufficient.

Men that have a strong opinion of their own wisdom in matter of government are disposed to ambition. Because without public employment in counsel or magistracy, the honour of their wisdom is lost. And therefore eloquent speakers are inclined to ambition; for eloquence seemeth wisdom, both to themselves and others.

Pusillanimity disposeth men to irresolution, and consequently to lose the occasions and fittest opportunities of action. For after men have been in deliberation till the time of action approach, if it be not then manifest what is best to be done, it is a sign the difference of motives the one way and the other are not great: therefore not to resolve then is to lose the occasion by weighing of trifles, which is pusillanimity.

Frugality, though in poor men a virtue, maketh a man unapt to achieve such actions as require the strength of many men at once: for it weakeneth their endeavour, which to be nourished and kept in vigour by reward.

Eloquence, with flattery, disposeth men to confide in them that have it; because the former is seeming wisdom, the latter seeming kindness. Add to them military reputation and it disposeth men to adhere and subject themselves to those men that have them. The two former, having given them caution against danger from him, the latter gives them caution against danger from others.
Want of science, that is, ignorance of causes, disposeth or rather constraineth a man to rely on the advice and authority of others. For all men whom the truth concerns, if they rely not on their own, must rely on the opinion of some other whom they think wiser than themselves, and see not why he should deceive them.

Ignorance of the signification of words, is want of understanding, disposeth men to take on trust, not only the truth they know not, but also the errors; and which is more, the nonsense of them they trust: for neither error nor nonsense can, without a perfect understanding of words, be detected.

From the same it proceedeth that men give different names to one and the same thing from the difference of their own passions: as they that approve a private opinion call it opinion; but they that mislike it, heresy: and yet heresy signifies no more than private opinion; but has only a greater tincture of choler.

From the same also it proceedeth that men cannot distinguish, without study and great understanding between one action of many men and many actions of one multitude; as for example, between the one action of all the senators of Rome in killing Catiline, and the many actions of a number of senators in killing Caesar; and therefore are disposed to take for the action of the people that which is a multitude of actions done by a multitude of men, led perhaps by the persuasion of one.

Ignorance of the causes, and original constitution of right, equity, law, and justice, disposeth a man to make custom and example the rule of his actions; in such manner as to think that unjust which it hath been the custom to punish; and that just, of the impunity and approbation whereof they can produce an example or (as the lawyers which only use this false measure of justice barbarously call it) a precedent; like little children that have no other rule of good and evil manners but the correction they receive from their parents and masters; save that children are constant to their rule, whereas men are not so; because grown strong and stubborn, they appeal from custom to reason, and from reason to custom, as it serves their turn, receding from custom when their interest requires it, and setting themselves against reason as oft as reason is against them: which is the cause that the doctrine of right and wrong is perpetually disputed, both by the pen and the sword: whereas the doctrine of lines and figures is not so; because men care not, in that subject, what be truth, as a thing that crosses no man's ambition, profit, or lust. For I doubt not, but if it had been a thing contrary to any man's right of dominion, or to the interest of men that have dominion, that the three angles of a triangle should be equal to two angles of a square, that doctrine should have been, if not disputed, yet by the burning of all books of geometry suppressed, as far as he whom it concerned was able.
Ignorance of remote causes disposeth men to attribute all events to the causes immediate and instrumental: for these are all the causes they perceive. And hence it comes to pass that in all places men that are grieved with payments to the public discharge their anger upon the publicans, that is to say, farmers, collectors, and other officers of the public revenue, and adhere to such as find fault with the public government; and thereby, when they have engaged themselves beyond hope of justification, fall also upon the supreme authority, for fear of punishment, or shame of receiving pardon.

Ignorance of natural causes disposeth a man to credulity, so as to believe many times impossibilities: for such know nothing to the contrary, but that they may be true, being unable to detect the impossibility. And credulity, because men love to be hearkened unto in company, disposeth them to lying: so that ignorance itself, without malice, is able to make a man both to believe lies and tell them, and sometimes also to invent them.

Anxiety for the future time disposeth men to inquire into the causes of things: because the knowledge of them maketh men the better able to order the present to their best advantage.

Curiosity, or love of the knowledge of causes, draws a man from consideration of the effect to seek the cause; and again, the cause of that cause; till of necessity he must come to this thought at last, that there is some cause whereof there is no former cause, but is eternal; which is it men call God. So that it is impossible to make any profound inquiry into natural causes without being inclined thereby to believe there is one God eternal; though they cannot have any idea of Him in their mind answerable to His nature. For as a man that is born blind, hearing men talk of warming themselves by the fire, and being brought to warm himself by the same, may easily conceive, and assure himself, there is somewhat there which men call fire and is the cause of the heat he feels, but cannot imagine what it is like, nor have an idea of it in his mind such as they have that see it: so also, by the visible things of this world, and their admirable order, a man may conceive there is a cause of them, which men call God, and yet not have an idea or image of Him in his mind.

And they that make little or no inquiry into the natural causes of things, yet from the fear that proceeds from the ignorance itself of what it is that hath the power to do them much good or harm are inclined to suppose, and feign unto themselves, several kinds of powers invisible, and to stand in awe of their own imaginations, and in time of distress to invoke them; as also in the time of an expected good success, to give them thanks, making the creatures of their own fancy their gods. By which means it
hath come to pass that from the innumerable variety of fancy, men have created in the world innumerable sorts of gods. And this fear of things invisible is the natural seed of that which every one in himself calleth religion; and in them that worship or fear that power otherwise than they do, superstition.

And this seed of religion, having been observed by many, some of those that have observed it have been inclined thereby to nourish, dress, and form it into laws; and to add to it, of their own invention, any opinion of the causes of future events by which they thought they should best be able to govern others and make unto themselves the greatest use of their powers.

CHAPTER XIII OF THE NATURAL CONDITION OF MANKIND AS CONCERNING THEIR FELICITY AND MISERY

NATURE hath made men so equal in the faculties of body and mind as that, though there be found one man sometimes manifestly stronger in body or of quicker mind than another, yet when all is reckoned together the difference between man and man is not so considerable as that one man can thereupon claim to himself any benefit to which another may not pretend as well as he. For as to the strength of body, the weakest has strength enough to kill the strongest, either by secret machination or by confederacy with others that are in the same danger with himself.

And as to the faculties of the mind, setting aside the arts grounded upon words, and especially that skill of proceeding upon general and infallible rules, called science, which very few have and but in few things, as being not a native faculty born with us, nor attained, as prudence, while we look after somewhat else, I find yet a greater equality amongst men than that of strength. For prudence is but experience, which equal time equally bestows on all men in those things they equally apply themselves unto. That which may perhaps make such equality incredible is but a vain conceit of one's own wisdom, which almost all men think they have in a greater degree than the vulgar; that is, than all men but themselves, and a few others, whom by fame, or for concurring with themselves, they approve. For such is the nature of men that howsoever they may acknowledge many others to be more witty, or more eloquent or more learned, yet they will hardly believe there be many so wise as themselves; for they see their own wit at hand, and other men's at a distance. But this proveth rather that men are in that point equal, than unequal. For there is not ordinarily a greater sign of the equal distribution of anything than that every man is contented with his share.
From this equality of ability ariseth equality of hope in the attaining of our ends. And therefore if any two men desire the same thing, which nevertheless they cannot both enjoy, they become enemies; and in the way to their end (which is principally their own conservation, and sometimes their delectation only) endeavour to destroy or subdue one another. And from hence it comes to pass that where an invader hath no more to fear than another man's single power, if one plant, sow, build, or possess a convenient seat, others may probably be expected to come prepared with forces united to dispossess and deprive him, not only of the fruit of his labour, but also of his life or liberty. And the invader again is in the like danger of another.

And from this diffidence of one another, there is no way for any man to secure himself so reasonable as anticipation; that is, by force, or wiles, to master the persons of all men he can so long till he see no other power great enough to endanger him: and this is no more than his own conservation requireth, and is generally allowed. Also, because there be some that, taking pleasure in contemplating their own power in the acts of conquest, which they pursue farther than their security requires, if others, that otherwise would be glad to be at ease within modest bounds, should not by invasion increase their power, they would not be able, long time, by standing only on their defence, to subsist. And by consequence, such augmentation of dominion over men being necessary to a man's conservation, it ought to be allowed him.

Again, men have no pleasure (but on the contrary a great deal of grief) in keeping company where there is no power able to overawe them all. For every man looketh that his companion should value him at the same rate he sets upon himself, and upon all signs of contempt or undervaluing naturally endeavours, as far as he dares (which amongst them that have no common power to keep them in quiet is far enough to make them destroy each other), to extort a greater value from his contemnners, by damage; and from others, by the example.

So that in the nature of man, we find three principal causes of quarrel. First, competition; secondly, diffidence; thirdly, glory.

The first maketh men invade for gain; the second, for safety; and the third, for reputation. The first use violence, to make themselves masters of other men's persons, wives, children, and cattle; the second, to defend them; the third, for trifles, as a word, a smile, a different opinion, and any other sign of undervalue, either direct in their persons or by reflection in their kindred, their friends, their nation, their profession, or their name.
Hereby it is manifest that during the time men live without a common power to keep them all in awe, they are in that condition which is called war; and such a war as is of every man against every man. For war consisteth not in battle only, or the act of fighting, but in a tract of time, wherein the will to contend by battle is sufficiently known: and therefore the notion of time is to be considered in the nature of war, as it is in the nature of weather. For as the nature of foul weather lieth not in a shower or two of rain, but in an inclination thereto of many days together: so the nature of war consisteth not in actual fighting, but in the known disposition thereto during all the time there is no assurance to the contrary. All other time is peace.

Whatsoever therefore is consequent to a time of war, where every man is enemy to every man, the same consequent to the time wherein men live without other security than what their own strength and their own invention shall furnish them withal. In such condition there is no place for industry, because the fruit thereof is uncertain: and consequently no culture of the earth; no navigation, nor use of the commodities that may be imported by sea; no commodious building; no instruments of moving and removing such things as require much force; no knowledge of the face of the earth; no account of time; no arts; no letters; no society; and which is worst of all, continual fear, and danger of violent death; and the life of man, solitary, poor, nasty, brutish, and short.

It may seem strange to some man that has not well weighed these things that Nature should thus dissociate and render men apt to invade and destroy one another: and he may therefore, not trusting to this inference, made from the passions, desire perhaps to have the same confirmed by experience. Let him therefore consider with himself: when taking a journey, he arms himself and seeks to go well accompanied; when going to sleep, he locks his doors; when even in his house he locks his chests; and this when he knows there be laws and public officers, armed, to revenge all injuries shall be done him; what opinion he has of his fellow subjects, when he rides armed; of his fellow citizens, when he locks his doors; and of his children, and servants, when he locks his chests. Does he not there as much accuse mankind by his actions as I do by my words? But neither of us accuse man's nature in it. The desires, and other passions of man, are in themselves no sin. No more are the actions that proceed from those passions till they know a law that forbids them; which till laws be made they cannot know, nor can any law be made till they have agreed upon the person that shall make it.

It may peradventure be thought there was never such a time nor condition of war as this; and I believe it was never generally so, over all the world: but there are many places where they live so now. For the savage people in many places of America,
except the government of small families, the concord whereof dependeth on natural lust, have no government at all, and live at this day in that brutish manner, as I said before. Howsoever, it may be perceived what manner of life there would be, where there were no common power to fear, by the manner of life which men that have formerly lived under a peaceful government use to degenerate into a civil war.

But though there had never been any time wherein particular men were in a condition of war one against another, yet in all times kings and persons of sovereign authority, because of their independency, are in continual jealousies, and in the state and posture of gladiators, having their weapons pointing, and their eyes fixed on one another; that is, their forts, garrisons, and guns upon the frontiers of their kingdoms, and continual spies upon their neighbours, which is a posture of war. But because they uphold thereby the industry of their subjects, there does not follow from it that misery which accompanies the liberty of particular men.

To this war of every man against every man, this also is consequent; that nothing can be unjust. The notions of right and wrong, justice and injustice, have there no place. Where there is no common power, there is no law; where no law, no injustice. Force and fraud are in war the two cardinal virtues. Justice and injustice are none of the faculties neither of the body nor mind. If they were, they might be in a man that were alone in the world, as well as his senses and passions. They are qualities that relate to men in society, not in solitude. It is consequent also to the same condition that there be no propriety, no dominion, no mine and thine distinct; but only that to be every man's that he can get, and for so long as he can keep it. And thus much for the ill condition which man by mere nature is actually placed in; though with a possibility to come out of it, consisting partly in the passions, partly in his reason.

The passions that incline men to peace are: fear of death; desire of such things as are necessary to commodious living; and a hope by their industry to obtain them. And reason suggesteth convenient articles of peace upon which men may be drawn to agreement. These articles are they which otherwise are called the laws of nature, whereof I shall speak more particularly in the two following chapters.